

BALANCE SHEET

Quarter 3/ 2009

Unit: VND

Items	Code	Note	Ending Balance	Beginning Balance
1	2	3	4	5
A. SHORT-TERM ASSETS (100=110+120+130+140+150)	100		319,093,247,163	232,670,414,526
I. Cash and cash equivalents	110		194,469,046,866	132,285,007,521
1. Cash	111	V.01	42,029,851,033	41,095,007,521
2. Cash equivalents	112		152,439,195,833	91,190,000,000
II. Short-term financial investments	120	V.02		-
1. Short-term investments	121			-
2. Provision for devaluation of short-term security investments	129			-
III. Receivables	130		62,934,441,129	62,498,888,380
1. Trade accounts receivables	131		53,910,121,796	35,864,775,964
2. Advances to suppliers	132		2,915,093,116	17,099,001,173
3. Short-term internal receivables	133			-
4. Receivable in accordance with contracts in progress	134			-
5. Other receivables	135	V.03	8,335,855,154	11,761,740,180
6. Provision for short-term bad receivables	139		(2,226,628,937)	(2,226,628,937)
IV. Inventories	140		42,174,283,737	37,201,301,985
1. Inventories	141	V.04	42,242,210,271	37,269,228,519
2. Provision for devaluation of inventories	149		(67,926,534)	(67,926,534)
V. Other short-term assets	150		19,515,475,431	685,216,640
1. Short-term prepaid expenses	151		346,541,438	-
2. VAT deductible	152		18,022,049,762	-
3. Tax and accounts receivable from State budget	154	V.05	167,538,465	-
4. Other short-term assets	158		979,345,766	685,216,640
B. LONG-TERM ASSETS (200=210+220+240+250+260)	200		512,531,913,312	565,619,026,525
I. Long-term receivables	210			-
1. Long-term receivables from customers	211			-
2. Capital receivable from subsidiaries	212			-
3. Long-term inter-company receivables	213	V.06		-
4. Other long-term receivables	218	V.07		-
5. Provision for long-term bad receivable (*)	219			-
II. Fixed assets	220		443,842,545,783	499,623,464,324
1. Tangible fixed assets	221	V.08	428,429,394,457	490,315,061,152
- <i>Historical cost</i>	222		1,044,418,434,806	1,036,883,500,209
- <i>Accumulated depreciation</i>	223		(615,989,040,349)	(546,568,439,057)
2. Finance leases fixed assets	224	V.09		-
- <i>Historical cost</i>	225			-
- <i>Accumulated depreciation</i>	226			-
3. Intangible fixed assets	227	V.10	81,160,931	253,355,145
- <i>Historical cost</i>	228		228,842,143	358,842,143
- <i>Accumulated depreciation</i>	229		(147,681,212)	(105,486,998)
4. Construction in progress expenses	230	V.11	15,331,990,395	9,055,048,027

Items	Code	Note	Ending Balance	Beginning Balance
III. Property investment	240	V.12		-
- Historical cost	241			-
- Accumulated depreciation (*)	242			-
IV. Long-term financial investments	250		49,342,500,000	43,500,000,000
1. Investment in subsidiaries	251			-
2. Investment in joint-venture	252		7,710,000,000	4,000,000,000
3. Other long-term investments	258	V.13	52,882,500,000	50,750,000,000
4. Provision for devaluation of long-term finance investment	259		(11,250,000,000)	(11,250,000,000)
V. Other long-term assets	260		19,346,867,529	22,495,562,201
1. Long-term prepaid expenses	261	V.14	17,771,867,529	20,920,562,201
2. Deferred income tax assets	262	V.21	1,575,000,000	1,575,000,000
3. Others	268			-
TOTAL ASSETS (270=100+200)	270		831,625,160,475	798,289,441,051

CAPITAL SOURCE	Code	Note	Ending Balance	Beginning Balance
A. LIABILITIES (300= 310+330)	300		579,604,187,305	562,883,653,206
I. Short-term liabilities	310		156,894,785,745	136,154,427,580
1. Short-term borrowing and debts	311	V.15	6,652,520,468	10,890,385,920
2. Trade accounts payable	312		44,223,270,790	43,748,321,054
3. Advances from customers	313		7,283,564,012	4,009,006,927
4. Taxes and liabilities to State budget	314	V.16	3,977,068,078	5,710,227,272
5. Payable to employees	315		29,528,199,673	24,133,344,882
6. Payable expenses	316	V.17	61,474,820,084	41,933,715,072
7. Accounts payables-Affiliate	317			-
8. Payable in accordance with contracts in progress	318			-
9. Other short-term payables	319	V.18	3,755,342,640	5,729,426,453
10. Provision for short-term liabilities	320			-
II. Long-term liabilities	330		422,709,401,560	426,729,225,626
1. Long-term accounts payables-Trade	331			-
2. Long-term accounts payables-Affiliate	332	V.19		-
3. Other long-term payables	333			-
4. Long-term borrowing and debts	334	V.20	422,071,448,435	425,614,091,246
5. Deferred income tax	335	V.21		-
6. Provision for unemployment allowance	336		637,953,125	1,115,134,380
7. Provision for long-term liabilities	337			-
B. OWNER'S EQUITY (400= 410+430)	400		252,020,973,170	235,405,787,845
I. Capital sources and funds	410	V.22	250,185,301,910	233,127,141,507
1. Paid-in capital	411		208,900,680,000	174,090,860,000
2. Capital surplus	412			-
3. Other capital of owner	413		7,384,665,915	7,382,907,915
4. Treasury stock	414			-
5. Assets revaluation difference	415			-
6. Foreign exchange difference	416			-
7. Investment and development fund	417			12,972,722,507
8. Financial reserve fund	418		5,342,641,702	4,200,552,531
9. Other fund belong to owner's equity	419			-

Items	Code	Note	Ending Balance	Beginning Balance
10. Retained profit	420		28,557,314,293	34,480,098,554
11. Capital for construction work	421			-
II. Budget sources	430		1,835,671,260	2,278,646,338
1. Bonus and welfare fund	431		1,792,656,160	2,278,646,338
2. Budgets	432	V.23	43,015,100	-
3. Budget for fixed asset	433			-
TOTAL RESOURCES (430= 300+400)	440		831,625,160,475	798,289,441,051

OFF BALANCE SHEET ITEMS

Items		Note	Ending Balance	Beginning Balance
1. Operating lease assets		24		
2. Goods held under trust or for processing			672,877,692	566,641,811
3. Goods received on consignment for sale			-	-
3.1 Terminal				
3.2 Others				
4. Bad debts written off			3,461,857,508	3,030,326,244
5. Foreign currencies				
6. Subsidies of state budget				

INCOME STATEMENT

Quarter 3/ 2009

Unit: VND

Items	Code	Note	QUARTER 3		Accumulation from the beginning of the year to the ending of this period	
			Current year	Previous year	Current year	Previous year
1. Sales	1	VI.25	305,783,293,450	230,590,346,546	756,979,951,955	626,935,246,914
2. Deductions	3			36,476,642	635,537	50,466,370
3. Net sales and services (10= 01 - 03)	10		305,783,293,450	230,553,869,904	756,979,316,418	626,884,780,544
4. Cost of goods sold	11	VI.27	255,456,539,961	191,688,935,379	656,638,224,486	545,358,943,381
5. Gross profit (20= 10 - 11)	20		50,326,753,489	38,864,934,525	100,341,091,932	81,525,837,163
6. Financial income	21	VI.26	3,741,982,989	1,328,035,404	8,442,252,543	4,303,458,809
7. Financial expenses	22	VI.28	9,594,819,727	10,098,890,207	15,646,517,027	15,988,613,206
- Include: Interest expenses	23		9,594,819,727	6,315,557,532	15,635,272,472	8,455,280,531
8. Selling expenses	24		12,480,764,261	8,753,624,249	33,106,140,360	27,898,286,728
9. General & administration expenses	25		6,141,741,550	4,741,746,200	15,896,022,601	12,807,586,408
10. Net operating profit 30={20+(21-22)-(24+25)}	30		25,851,410,940	16,598,709,273	44,134,664,487	29,134,809,630
11. Other income	31		90,133,271	98,648,474	7,739,883,158	4,217,076,005
12. Other expenses	32		(117,481,537)	89,766,734	4,313,849,335	177,551,569
13. Other profit (40 = 31 - 32)	40		207,614,808	8,881,740	3,426,033,823	4,039,524,436
14. Profit before tax (50=30+40)	50		26,059,025,748	16,607,591,013	47,560,698,310	33,174,334,066
15. Current corporate income tax expenses	51	VI.30	3,976,316,808	2,375,361,082	7,456,999,470	4,701,375,746
16. Deferred corporate income tax expenses	52	VI.30				
17. Profit after tax (60=50-51-52)	60		22,082,708,940	14,232,229,931	40,103,698,840	28,472,958,320
18. EPS (VND/share) (*)	70		1,113	818	2,200	1,481

CASH FLOWS STATEMENT

Quarter 3/ 2009 (Indirect method)

Unit: VND

Items	Code	Note	Accumulation from the beginning of the year to the ending of this period	
			Current year	Previous year
I. CASH FLOWS FROM OPERATING ACTIVITIES:				
<i>1. Profit before tax</i>	<i>1</i>		<i>47,560,698,310</i>	<i>33,174,334,066</i>
<i>2. Adjustment in accounts</i>			<i>81,760,058,938</i>	<i>79,902,268,664</i>
Fixed assets depreciation	2		73,356,949,906	68,227,763,088
Provisions	3			7,500,000,000
Unrealized foreign exchange difference loss/gain	4			
Loss/gain from investment	5		(7,232,163,440)	(4,280,774,955)
Interest expenses	6		15,635,272,472	8,455,280,531
<i>3. Operating profit before the changes of current capital</i>	<i>8</i>		<i>129,320,757,248</i>	<i>113,076,602,730</i>
Changes in accounts receivable	9		(18,751,731,637)	(40,300,217,185)
Changes in inventories	10		(4,972,981,752)	8,832,620,084
Changes in trade payables (exclude interest payable, income tax payable)	11		57,010,824,465	9,469,837,183
Changes in prepaid expenses	12		2,802,153,234	(3,238,092,065)
Paid interest	13		(4,127,075,765)	3,058,137,742
Paid corporate income tax	14		(7,925,858,123)	(2,593,239,320)
Other receivables	15		43,015,100	99,716,900
Other payables	16		(2,185,578,879)	(2,924,098,315)
<i>Net cash provided by (used in) operating activities</i>	<i>20</i>		<i>151,213,523,891</i>	<i>61,699,752,102</i>
II. CASH FLOWS FROM INVESTING ACTIVITIES:				
1. Cash paid for purchase of capital assets and other long-term assets	21		(34,655,831,751)	(56,939,002,559)
2. Cash received from liquidation or disposal of capital assets and other long-term assets	22		6,451,488,012	300,000
3. Cash paid for lending or purchase debt tools of other companies	23			
4. Withdrawal of lending or resale debt tools of other companies	24		200,000,000	
5. Cash paid for joining capital in other companies	25		(6,042,500,000)	(28,590,000,000)
6. Withdrawal of capital in other companies	26			
7. Cash received from interest, dividend and distributed profit	27		8,666,133,974	4,280,774,955
<i>Net cash used in investing activities</i>	<i>30</i>		<i>(25,380,709,765)</i>	<i>(81,247,927,604)</i>
III. CASH FLOWS FROM FINANCING ACTIVITIES:				
1. Cash received from issuing stock, other owners' equity	31			
2. Cash paid to owners' equity, repurchase issued stock	32			
3. Cash received from long-term and short-term borrowings	33			
4. Cash paid to principal debt	34		(42,768,649,581)	(5,557,376,067)
5. Cash paid to financial lease debt	35			
6. Dividend, profit paid for owners	36		(20,880,125,200)	(21,133,872,400)
<i>Net cash (used in) provided by financing activities</i>	<i>40</i>		<i>(63,648,774,781)</i>	<i>(26,691,248,467)</i>
Net cash during the period (20+30+40)	50		62,184,039,345	(46,239,423,969)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	60		132,285,007,521	134,115,487,398
Influence of foreign exchange fluctuation	61			
CASH AND CASH EQUIVALENTS AT END OF YEAR (50+60+61)	70	31	194,469,046,866	87,876,063,429